

Caryn Miller

From: Wendy Deats
Sent: Monday, May 13, 2019 9:57 AM
To: Caryn Miller; Kenneth McLawhon
Subject: FW: attachment

In reviewing the email below I'd say they are looking at about 5 – 7 lots per quarter so I'd estimate 24 lots per year similar to Daniel's projections.

From: Ryan Manners <ryan@elg-tn.com>
Sent: Friday, May 10, 2019 2:41 PM
To: Wendy Deats <wdeats@thompsons-station.com>
Cc: Jordan Clark <jordan@barlowbuilders.com>
Subject: Re: attachment

Correct me if I'm wrong but the town should have our phasing plans we have submitted? If not I'll send you that. Are you wanting lot delivery or completed houses? That's two very different projections. If you want sales projections:

Canterbury 14-17- lot delivery date unknown due to waiting for the town- once permits out issued 8 months to delivery of phase 14 lots. After plat houses constructed average of 5 per quarter. Since we have multiple products it's as easy to give a quarterly take down but build out should be 60 months after completion of first phase development.

Canterbury 18-20- lot delivery of phase 1 unknown but should be completed at average of 7 per quarter. Build out complete 60 months of delivery of first phase.

Sent from my iPhone

On May 10, 2019, at 2:18 PM, Wendy Deats <wdeats@thompsons-station.com> wrote:

See Daniel Woods response.

From: Daniel Woods <daniel@greattnlandco.com>
Sent: Friday, May 10, 2019 11:23 AM
To: Wendy Deats <wdeats@thompsons-station.com>
Cc: Matt Bryant <matt@m2groupllc.com>
Subject: Fwd: attachment

Wendy,

Here's the phasing plan that was presented in the meeting this morning. Our first phase is 32 lots. The plan has been to deliver the first group of lots (approximately 6) in Aug/Sept of 2020. Then, the builder plans to deliver 6 lots a quarter going forward.

Let me know if you need anything else.

Sent from my iPhone

Begin forwarded message:

From: <carol-lynn@greatnlandco.com>
Date: May 10, 2019 at 10:50:54 AM CDT
To: "Daniel Woods" <daniel@greatnlandco.com>
Subject: attachment

Please see attached

Carol-Lynn Daigle
Office Manager

<Littlebury - revised phasing plan.pdf>